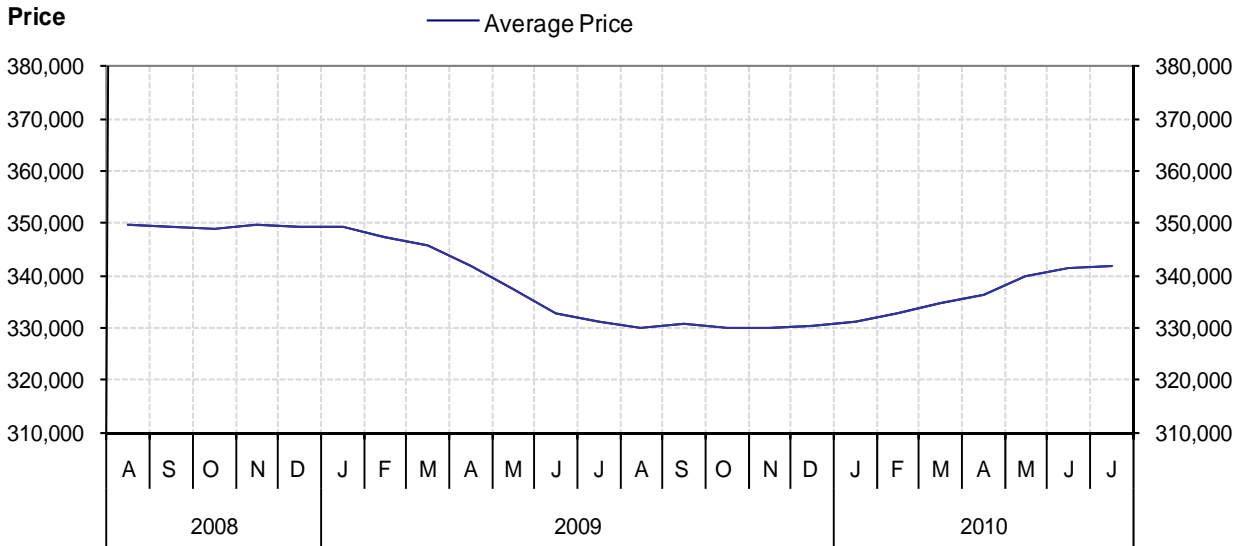




# Board Area

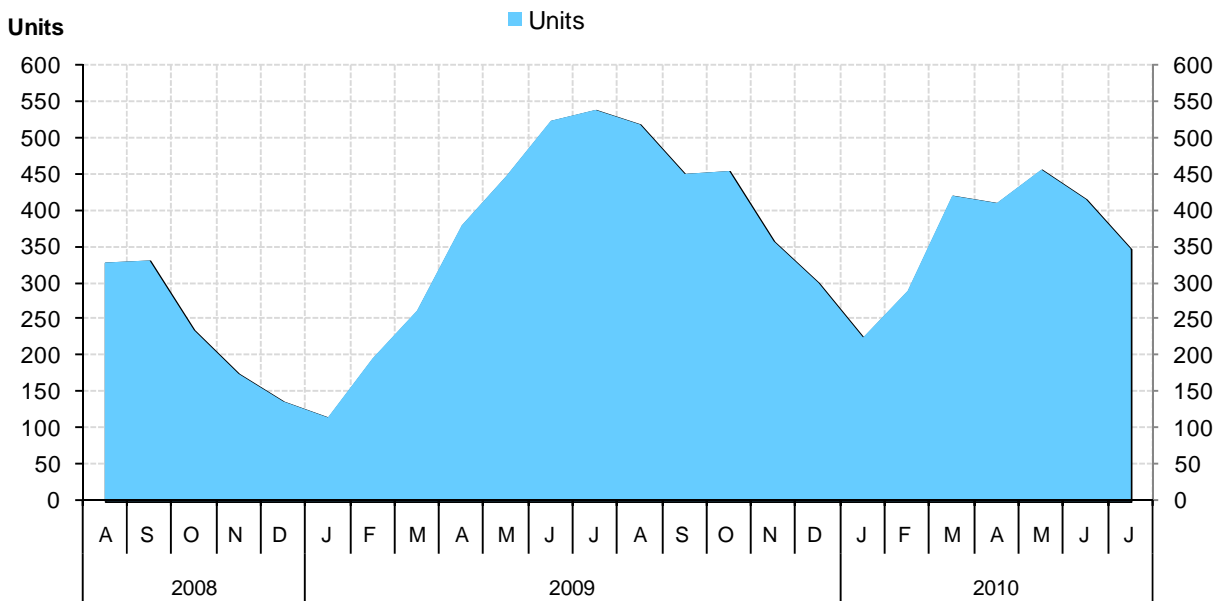
## as at July 31, 2010

### Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

### Single Family Units Reported Sold

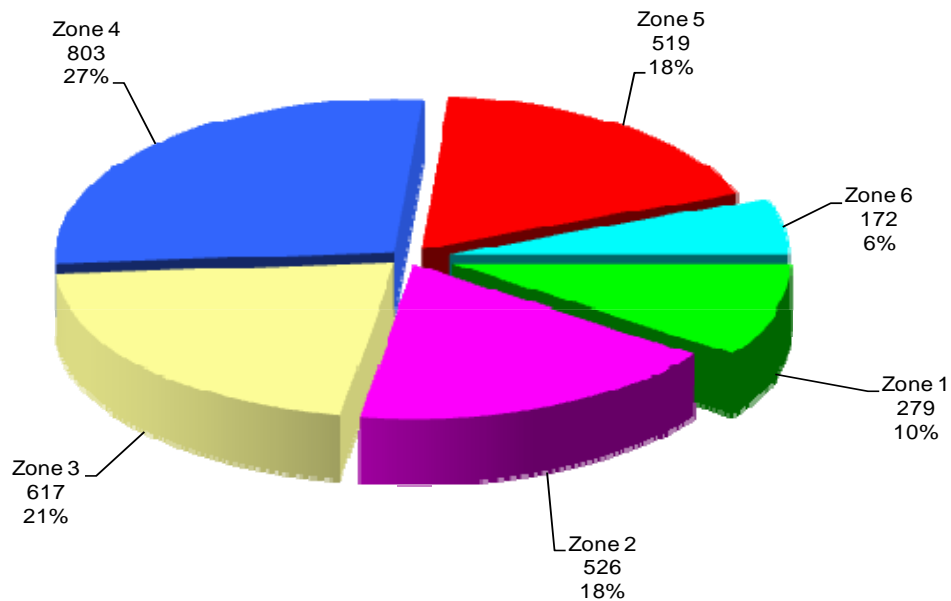


## Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Lots</b>						
Units Listed	75	151	-50%	1378	1604	-14%
Units Reported Sold	25	66	-62%	707	311	127%
Sell/List Ratio	33%	44%		51%	19%	
Reported Sales Dollars	\$3,584,150	\$9,035,125	-60%	\$96,176,854	\$41,909,602	129%
Average Sell Price / Unit	\$143,366	\$136,896	5%	\$136,035	\$134,758	1%
Median Sell Price	\$144,000			\$129,900		
Sell Price / List Price Ratio	93%	92%		95%	90%	
Days to Sell	119	119	0%	168	147	14%
Active Listings	839	1078				
<b>Single Family</b>						
Units Listed	745	846	-12%	8790	8491	4%
Units Reported Sold	347	536	-35%	4624	3653	27%
Sell/List Ratio	47%	63%		53%	43%	
Reported Sales Dollars	\$119,014,745	\$182,444,837	-35%	\$1,580,454,821	\$1,210,082,255	31%
Average Sell Price / Unit	\$342,982	\$340,382	1%	\$341,794	\$331,257	3%
Median Sell Price	\$323,000			\$330,000		
Sell Price / List Price Ratio	94%	94%		95%	93%	
Days to Sell	59	74	-21%	66	77	-14%
Active Listings	3097	2785				
<b>Condos (Apt)</b>						
Units Listed	140	234	-40%	1877	1705	10%
Units Reported Sold	37	62	-40%	692	455	52%
Sell/List Ratio	26%	26%		37%	27%	
Reported Sales Dollars	\$8,469,600	\$12,560,984	-33%	\$145,765,639	\$91,143,177	60%
Average Sell Price / Unit	\$228,908	\$202,597	13%	\$210,644	\$200,315	5%
Median Sell Price	\$220,000			\$194,000		
Sell Price / List Price Ratio	92%	92%		93%	92%	
Days to Sell	110	117	-6%	106	99	7%
Active Listings	1005	907				
<b>Condos (Patio)</b>						
Units Listed	41	67	-39%	567	605	-6%
Units Reported Sold	21	34	-38%	350	223	57%
Sell/List Ratio	51%	51%		62%	37%	
Reported Sales Dollars	\$5,906,850	\$8,974,500	-34%	\$94,783,954	\$62,520,866	52%
Average Sell Price / Unit	\$281,279	\$263,956	7%	\$270,811	\$280,363	-3%
Median Sell Price	\$275,000			\$269,900		
Sell Price / List Price Ratio	97%	95%		96%	95%	
Days to Sell	67	100	-33%	97	108	-11%
Active Listings	204	258				
<b>Condos (Twnhse)</b>						
Units Listed	144	111	30%	1111	1076	3%
Units Reported Sold	34	55	-38%	466	398	17%
Sell/List Ratio	24%	50%		42%	37%	
Reported Sales Dollars	\$10,253,922	\$13,805,904	-26%	\$118,103,677	\$91,919,048	28%
Average Sell Price / Unit	\$301,586	\$251,016	20%	\$253,441	\$230,952	10%
Median Sell Price	\$294,900			\$238,000		
Sell Price / List Price Ratio	95%	95%		95%	94%	
Days to Sell	70	82	-15%	78	81	-4%
Active Listings	503	406				

**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## MLS® Single Family Sales Analysis For Board Area – by Zone



Total Unconditional Sales January 1 to July 31, 2010 = 2,916

**Zone 1 – Campbell River**  
**Zone 2 – Comox Valley**  
**Zone 3 – Cowichan Valley**  
**Zone 4 – Nanaimo**  
**Zone 5 – Parksville/Qualicum**  
**Zone 6 – Port Alberni/West Coast**