



Market Statistics

January 2010

RE/MAX

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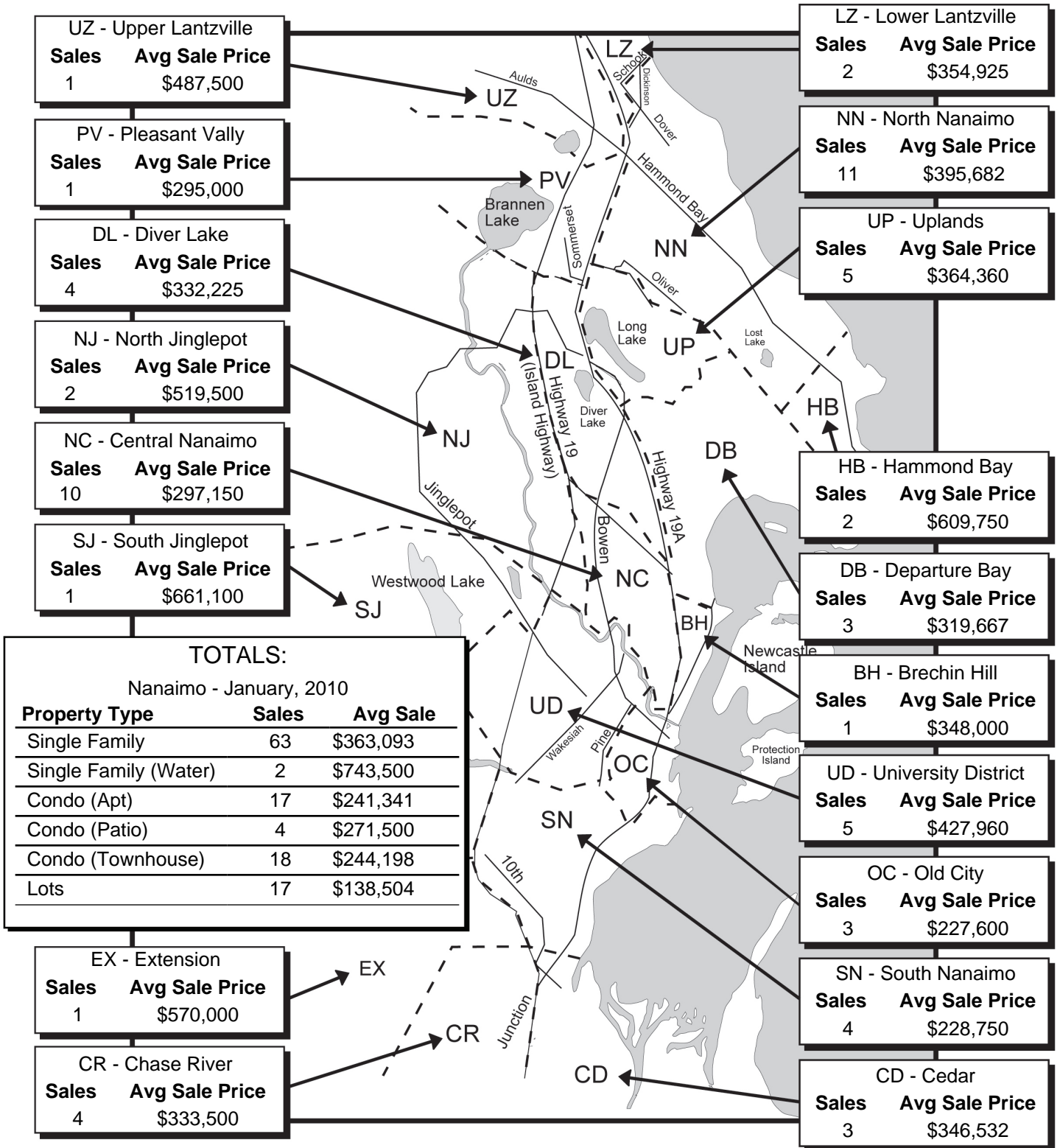


RE/MAX
of Nanaimo
250-754-1223

Nanaimo

Home Sales for the month of January, 2010

(Single Family)

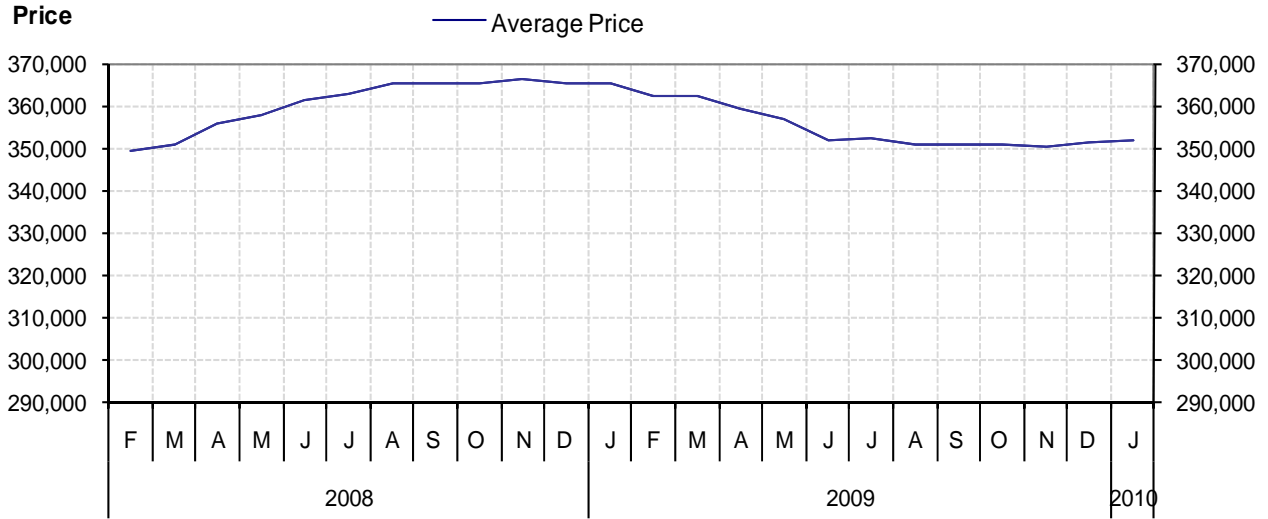


Average sale price does not include Waterfront.

Nanaimo

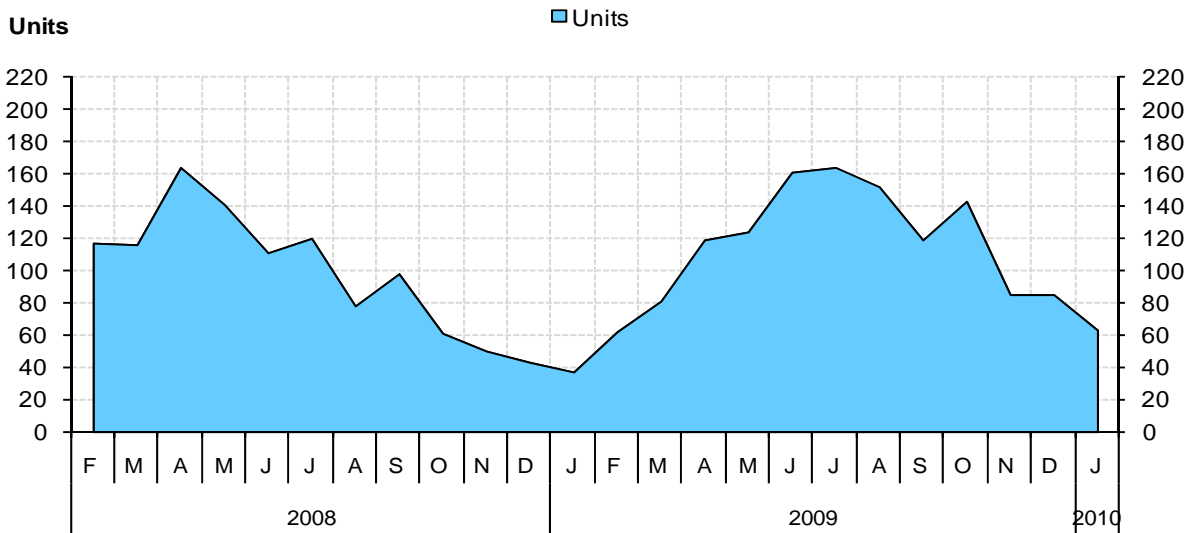
as at January 31, 2010

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	19	33	-42%	337	480	-30%
Units Reported Sold	17	6	183%	139	103	35%
Sell/List Ratio	89%	18%		41%	21%	
Reported Sales Dollars	\$2,354,575	\$833,900	182%	\$19,780,125	\$15,661,760	26%
Average Sell Price / Unit	\$138,504	\$138,983	0%	\$142,303	\$152,056	-6%
Median Sell Price	\$119,000			\$123,900		
Sell Price / List Price Ratio	97%	86%		93%	95%	
Days to Sell	105	277	-62%	109	84	30%
Active Listings	134	188				
Single Family						
Units Listed	171	158	8%	2254	2536	-11%
Units Reported Sold	63	37	70%	1352	1134	19%
Sell/List Ratio	37%	23%		60%	45%	
Reported Sales Dollars	\$22,874,845	\$12,890,440	77%	\$475,790,061	\$414,258,117	15%
Average Sell Price / Unit	\$363,093	\$348,390	4%	\$351,916	\$365,307	-4%
Median Sell Price	\$349,900			\$339,000		
Sell Price / List Price Ratio	96%	91%		96%	96%	
Days to Sell	50	89	-43%	53	51	5%
Active Listings	398	514				
Condos (Apt)						
Units Listed	58	37	57%	546	721	-24%
Units Reported Sold	17	8	112%	263	229	15%
Sell/List Ratio	29%	22%		48%	32%	
Reported Sales Dollars	\$4,102,793	\$1,843,237	123%	\$56,593,337	\$53,668,167	5%
Average Sell Price / Unit	\$241,341	\$230,405	5%	\$215,184	\$234,359	-8%
Median Sell Price	\$239,999			\$194,900		
Sell Price / List Price Ratio	93%	93%		93%	96%	
Days to Sell	87	75	16%	89	63	41%
Active Listings	161	258				
Condos (Patio)						
Units Listed	16	3	433%	111	74	50%
Units Reported Sold	4	0		57	51	12%
Sell/List Ratio	25%	0%		51%	69%	
Reported Sales Dollars	\$1,086,000	\$0		\$16,403,316	\$14,838,600	11%
Average Sell Price / Unit	\$271,500			\$287,777	\$290,953	-1%
Median Sell Price	\$286,000			\$292,000		
Sell Price / List Price Ratio	91%			96%	96%	
Days to Sell	90			73	50	46%
Active Listings	22	17				
Condos (Twnhse)						
Units Listed	42	33	27%	398	428	-7%
Units Reported Sold	18	6	200%	190	183	4%
Sell/List Ratio	43%	18%		48%	43%	
Reported Sales Dollars	\$4,395,558	\$1,234,500	256%	\$48,715,271	\$44,699,452	9%
Average Sell Price / Unit	\$244,198	\$205,750	19%	\$256,396	\$244,259	5%
Median Sell Price	\$245,900			\$232,000		
Sell Price / List Price Ratio	97%	93%		95%	96%	
Days to Sell	54	65	-17%	82	50	64%
Active Listings	109	113				

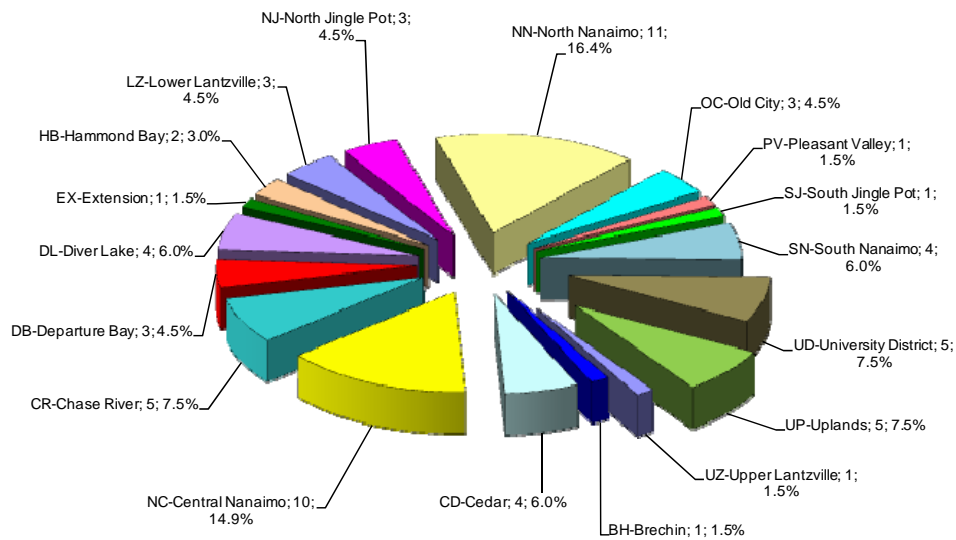
Please Note: **Single Family** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to January 31, 2010

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	1	0	0	0	1	1	1	0	0	0	0	0	0	4
NC-Central Nanaimo	0	0	2	5	0	3	0	0	0	0	0	0	0	0	10
CR-Chase River	0	0	1	0	3	0	1	0	0	0	0	0	0	0	5
DB-Departure Bay	0	0	0	1	1	1	0	0	0	0	0	0	0	0	3
DL-Diver Lake	0	0	0	2	1	0	1	0	0	0	0	0	0	0	4
EX-Extension	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
HB-Hammond Bay	0	0	0	0	0	1	0	0	0	0	0	1	0	0	2
LZ-Low er Lantzville	0	0	0	0	1	1	0	0	0	0	0	0	0	1	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	2	1	0	0	0	0	3
NN-North Nanaimo	0	0	0	1	1	4	3	2	0	0	0	0	0	0	11
OC-Old City	1	0	0	2	0	0	0	0	0	0	0	0	0	0	3
PV-Pleasant Valley	0	0	0	1	0	0	0	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
SN-South Nanaimo	0	1	2	1	0	0	0	0	0	0	0	0	0	0	4
UD-University District	0	0	1	0	0	0	2	0	2	0	0	0	0	0	5
UP-Uplands	0	0	0	2	1	0	1	1	0	0	0	0	0	0	5
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
ZONE 4 TOTALS	1	2	6	15	9	11	9	5	5	2	0	1	0	1	67

Single Family Sales - Nanaimo by Subarea



Total Unconditional Sales January 1 to January 31, 2010 = 67

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	6	1	500%	55	58	-5%
Units Reported Sold	0	0		23	27	-15%
Sell/List Ratio	0%	0%		42%	47%	
Reported Sales Dollars	\$0	\$0		\$3,056,000	\$3,635,500	-16%
Average Sell Price / Unit				\$132,870	\$134,648	-1%
Median Sell Price				\$140,000		
Sell Price / List Price Ratio				89%	92%	
Days to Sell				111	66	68%
Active Listings	20	12				
Single Family						
Units Listed	6	7	-14%	102	103	-1%
Units Reported Sold	4	1	300%	58	46	26%
Sell/List Ratio	67%	14%		57%	45%	
Reported Sales Dollars	\$1,606,000	\$345,000	366%	\$17,451,750	\$15,470,842	13%
Average Sell Price / Unit	\$401,500	\$345,000	16%	\$300,892	\$336,323	-11%
Median Sell Price	\$295,000			\$293,000		
Sell Price / List Price Ratio	97%	93%		93%	96%	
Days to Sell	89	74	21%	87	55	59%
Active Listings	18	27				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

